MINUTES COLINGTON HARBOUR BOARD OF DIRECTORS MEETING July 10, 2018 9:00AM

Call to order - 9am- John Galbraith

Members Present:

John Galbraith - Chairman Hickman Finch - President Neil Schaming – 2nd Vice President John Collins- Treasurer Steve Ornstein - Secretary Jim Horne – Member at large

Others Present: Donna Robertson

Approval of Agenda:

With change of moving variance request to after hearing

John Collins 1st, John Galbraith 2nd – all in favor

Approval of minutes for June 12th - John Collins 1st, Hickman Finch 2nd - all in favor

Hearing:

1615 Harbour View - Mr. Mansano was present. Tenant has been repetitive problem with dog issues, leaving trash and debris out and lawn maintenance issues. Tenant typically cleans up prior to hearing but then continues with behavior. Board decided that each incident hereafter a \$25 fine will be charged and owner will be notified. If problem persists after 10 days and additional \$10 a day fine will be imposed. No further hearings will be held for this owner. Action will be immediate each time.

105 Colony Lane - Owner Mr. Roufa was not present. Trash and debris on repetitive basis. Board approved a \$25 fine for each incident hereafter without hearing. Notice will be sent and if not rectified within 10 days an addition \$10 a day fine will be imposed until violation has been corrected.

109 Harbour View - Owner Timothy Schnabel, not present. Trash & Debris. Board approved \$25 fine and after 10 days an additional \$10 a day until corrected

Variance request as adjoining neighbor - Property owners at 417 Kitty Hawk Bay Drive requested a variance for stairs to be placed 18" from the property line as the Association is the adjoining property owner. Board agreed to sign as the neighboring

Department Reports

Security - Roy Welch reported on incident that occurred on June 27th with vehicle in harbour. Guard is to be commended on accuracy of reporting which led to the arrest Maintenance - Pat Card - absent

Covenant Enforcement - Pat McGowan - none

Officer Reports:

President Hickman Finch - concerns of dogs on the beach

Treasurer John Collins – gave financials (attached)

Secretary Steve Ornstein-recommended a no swimming sign on the dock at the park

Vice President Howard Snyder-absent

2nd Vice President Neil Schaming-none

At Large Jim Horne – concern of parking at the marina and pool area. John Collins requested Donna Robertson have a professional come out and give us recommendation for layout and new lines. Removing Helo pad

Old Business

Paving – Neil Schaming gave a report on the new product offered for pavement preservation. Donna Robertson was asked to get references of people who have used product

Drainage- Donna Robertson reported that Hal Goodman and Seaboard planning are working on the designs of systems

Discrimination- Donna Robertson reported that the discrimination complaint had been closed, no evidence of discrimination

Bulkhead repair/replace – Donna Robertson reported that Sawyer's marine has finished the bulkhead replacement at the boat launch and the repair of the bulkhead behind the clubhouse.

New Business

Procedural Audit/Review – Donna Robertson and John Collins suggested that we have a review of our procedures for Accounting and handling money and a review of the financials by our CPA as both Donna Robertson and John Collins may be leaving. Board agreed and recommended getting in touch with Teresa Burgess

Billboard/Business Directory – Donna Robertson reported that a resident had made a request to put the billboard back up at the clubhouse and also suggested an online business directory for residents to advertise. Board was agreeable to an online billboard on the website. Steve Ornstein to investigate. **Dog Park** – John Collins suggested using the area behind the clubhouse as a park for residents to exercise their dogs. We would fence off the area from the beach and behind the clubhouse. John Collins 1st, Jim Horne 2nd – all in favor

Adjourn – Hickman Finch 1st, John Collins 2nd – all in favor 10:57am

8:39 AM 07/10/18 **Accrual Basis**

The Colington Harbour Association Inc. Profit & Loss Budget vs. Actual May 1 through July 9, 2018

	May 1 - Jul 9, 18	Budget	\$ Over Budget	% of Budget
Income				
400 · Assessments Outstanding	0.00	75,000.00	-75,000.00	0.0%
401 · Association Assessments	614,047.04	614,477.00	-429.96	99.9%
402 · Short period assessment refund 424 · Interest on Past Due Assessment	0.00 4,522.09	0.00 3.500.00	0.00 1,022.09	0.0% 129.2%
425 · Late Fee Income	7,000.00	8,500.00	-1,500.00	82.4%
426 · Attorney Fee	866.25	7,500.00	-6,633.75	11.6%
428 · NSF Fee Income	0.00	0.00	0.00	0.0%
429 · Collection Fee	0.00	0.00	0.00	0.0%
430 · CHY&R Annual Billing	0.00	12,000.00	-12,000.00	0.0%
435 · CHY&R Additional Billing	3,010.08	6,500.00	-3,489.92	46.3%
440 · Newsletter Ad	100.00	1,200.00	-1,100.00	8.3%
450 · Boat Slip	0.00	16,000.00	-16,000.00	0.0%
453 · Launch Fees 455 · Park Reservations	210.00	1,700.00	-1,490.00	12.4%
458 · Maintenance Yard Fees	250.00 1,786.00	750.00 7.000.00	-500.00 5.314.00	33.3%
460 · Debris Removal/Grass Cutting	1,105.00	500.00	-5,214.00 605.00	25.5% 221.0%
461 · Bar Code Fees	80.00	100.00	-20.00	80.0%
462 · Building Permit Fees	100.00	800.00	-700.00	12.5%
465 · Miscellaneous Income	0.00	200.00	-200.00	0.0%
470 · Fundraising Income	0.00	0.00	0.00	0.0%
471 · Fines	160.00	0.00	160.00	100.0%
480 · Imagery Sales	0.00	0.00	0.00	0.0%
490 · Interest Income - Operating	0.00	600.00	-600.00	0.0%
495 · Interest Income - Reserves 496 · Transfer From Reserve	0.00	200.00	-200.00	0.0%
513 · Returned Check Charges	0.00 75.00	72,000.00	-72,000.00	0.0%
Total Income		0.00	75.00	100.0%
AND AND THE PROPERTY OF THE PR	633,311.46	828,527.00	-195,215.54	76.4%
Cost of Goods Sold 500 · Cost of Imagery Sales	0.00	0.00		
50000 · Cost of Goods Sold	0.00 0.00	0.00 0.00	0.00	0.0%
Total COGS	0.00		0.00	0.0%
Gross Profit	633,311.46	0.00	0.00	0.0%
Expense	030,011.40	828,527.00	-195,215.54	76.4%
605 · Management Fees	0.00	0.00		
608 · Admin Expenses	2,117.95	0.00 8.000.00	0.00	0.0%
609 · Office Salaries	13,323.78	75,000.00	-5,882.05 -61,676.22	26.5%
615 · Insurance Expense	15,992.00	39,000.00	-23,008.00	17.8% 41.0%
620 · Telephone	119.97	3,400.00	-3,280.03	3.5%
625 · Utilities	842.29	3,500.00	-2,657.71	24.1%
627 · Bank Charges	0.00	100.00	-100.00	0.0%
629 · Bad Debt 630 · Office Supplies	310.72	22,477.00	-22,166.28	1.4%
632 · Postage and Delivery	1,109.48	3,500.00	-2,390.52	31.7%
634 · Printing	1,135.14	6,000.00	-4,864.86	18.9%
637 · Dues and Subscriptions	618.75 0.00	8,000.00	-7,381.25	7.7%
642 · Small Tools and Equipment	162.56	1,000.00 2,000.00	-1,000.00	0.0%
644 · Equipment Rental	0.00	1,500.00	-1,837.44	8.1%
650 · Covenants Enforcement	3.00	100.00	-1,500.00 -97.00	0.0%
655 · Tech Committee	0.00	0.00	0.00	3.0%
672 · Legal & Professional Fees	1,582.50	30,000.00	-28,417.50	0.0% 5.3%
676 · Audit/CPA Fees	0.00	10,000.00	-10,000.00	0.0%
680 · Travel	0.00	600.00	-600.00	0.0%
685 · Imagery Expenses 690 · Property Tax	0.00	0.00	0.00	0.0%
692 · Federal Income Tax	1.43	400.00	-398.57	0.4%
694 · NC Income Tax	0.00	200.00	-200.00	0.0%
695 · Pentalties & Interest	0.00 0.00	1,000.00	-1,000.00	0.0%
696 · Payroll Tax Expense	4,071.02	0.00 20,000.00	0.00	0.0%
697 Payroll Processing	378.80	1,750.00	-15,928.98	20.4%
69800 · Uncategorized Expenses	0.00	0.00	-1,371.20 0.00	21.6%
69810 · Bank Service Charges	30.00	0.00	30.00	0.0% 100.0%

8:39 AM 07/10/18 **Accrual Basis**

The Colington Harbour Association Inc. Profit & Loss Budget vs. Actual May 1 through July 9, 2018

	May 1 - Jul 9, 18	Budget	\$ Over Budget	% of Budget
705 · Maintenance Salaries	14,657.39	71,000.00	-56,342.61	20.6%
710 · Contract Labor	0.00	1,500.00	-1,500.00	0.0%
715 · Maintenance Phone	471.79	1,900.00	-1,428.21	24.8%
716 · Maintenance Utilities	409.92	1,500.00	-1,090.08	27.3%
720 · Common Property Maintenance	130.78	7,500.00	-7,369.22	1.7%
722 · Building Maintenance	0.00	200.00	-200.00	0.0%
724 · Street Signs	0.00	500.00	-500.00	0.0%
730 · Maintenance Supplies	1,745.81	6,000.00	-4,254.19	29.1%
732 · Miscellaneous Expense	0.00	0.00	0.00	0.0%
740 · Maintenance Yard Tipping Fee	1,998.98	7,000.00	-5,001.02	28.6%
752 · Maint Equipment Rental	0.00	0.00	0.00	0.0%
754 · Equipment Repair	0.00	1,600.00	-1,600.00	0.0%
756 · Automobile Maintenance	321.85	2,000.00	-1,678.15	16.1%
758 · Gas	2,842.89	3,000.00	-157.11	94.8%
760 · Security Wages	23,531.56	112,000.00	-88,468.44	21.0%
765 · Security Phone	119.97	1,200.00	-1,080.03	10.0%
766 · Security Utilities	543.98	4,000.00	-3,456.02	13.6%
767 · Security Passes	1,029.28	6,500.00	-5,470.72	15.8%
770 · Johns Brothers Monitoring	144.95	1,600.00	-1,455.05	9.1%
780 · Street Paving	0.00	110,000.00	-110,000.00	0.0%
781 · Bus Stop Construction	0.00	0.00	0.00	0.0%
782 · Dredging	0.00	40,000.00	-40,000.00	0.0%
783 · Tree Service	0.00	8,000.00	-8,000.00	0.0%
784 · Drainage Control	0.00	25,000.00	-25,000.00	0.0%
785 · Discretionary	5,640.42	20,000.00	-14,359.58	28.2%
786 · Contingency	0.00	0.00	0.00	0.0%
787 · Depreciation Expense	0.00	0.00	0.00	0.0%
800 · Reserve Funding	0.00	75,000.00	-75,000.00	0.0%
810 · Reserve Funding - CHY&RC	0.00	12,000.00	-12,000.00	0.0%
895 · Reserve Disb	32,020.00	72,000.00	-39,980.00	44.5%
Total Expense	127,408.96	828,527.00	-701,118.04	15.4%
Net Income	505,902.50	0.00	505,902.50	100.0%

8:39 AM 07/10/18 Cash Basis

The Colington Harbour Association Inc. Profit & Loss Budget vs. Actual May 1 through July 9, 2018

	May 1 - Jul 9, 18	Budget	\$ Over Budget	% of Budget
Income				
400 · Assessments Outstanding	3,221.05	75,000.00	-71,778.95	4.3%
401 · Association Assessments	571,909.35	614,477.00	-42,567.65	93.1%
402 · Short period assessment refund	-845.95	0.00	-845.95	100.0%
424 Interest on Past Due Assessment	2,449.97	3,500.00	-1,050.03	70.0%
425 · Late Fee Income	2,450.00	8,500.00	-6,050.00	28.8%
426 · Attorney Fee	624.67	7,500.00	-6,875.33	8.3%
428 · NSF Fee Income 429 · Collection Fee	0.00 0.00	0.00 0.00	0.00 0.00	0.0%
430 · CHY&R Annual Billing	0.00	12,000.00	-12.000.00	0.0% 0.0%
435 · CHY&R Additional Billing	299.58	6,500.00	-6,200.42	4.6%
440 · Newsletter Ad	100.00	1,200.00	-1,100.00	8.3%
450 · Boat Slip	0.00	16,000.00	-16,000.00	0.0%
453 · Launch Fees	210.00	1,700.00	-1,490.00	12.4%
455 · Park Reservations	250.00	750.00	-500.00	33.3%
458 · Maintenance Yard Fees	1,786.00	7,000.00	-5,214.00	25.5%
460 · Debris Removal/Grass Cutting	1,105.00	500.00	605.00	221.0%
461 · Bar Code Fees	80.00	100.00	-20.00	80.0%
462 · Building Permit Fees	100.00	800.00	-700.00	12.5%
465 · Miscellaneous Income	0.00	200.00	-200.00	0.0%
470 · Fundraising Income	0.00	0.00	0.00	0.0%
471 · Fines	0.00	0.00	0.00	0.0%
480 · Imagery Sales	0.00	0.00	0.00	0.0%
490 · Interest Income - Operating 495 · Interest Income - Reserves	0.00 0.00	600.00 200.00	-600.00 -200.00	0.0%
496 · Transfer From Reserve	0.00	72,000.00	-72,000.00	0.0% 0.0%
513 · Returned Check Charges	25.00	0.00	25.00	100.0%
			20.00	100.070
Total Income	583,764.67	828,527.00	-244,762.33	70.5%
Cost of Goods Sold				
500 · Cost of Imagery Sales	0.00	0.00	0.00	0.0%
50000 · Cost of Goods Sold	0.00	0.00	0.00	0.0%
Total COGS	0.00	0.00	0.00	0.0%
Gross Profit	583,764.67	828,527.00	-244,762.33	70.5%
Expense				
605 · Management Fees	0.00	0.00	0.00	0.0%
608 · Admin Expenses	2,117.95	8,000.00	-5,882.05	26.5%
609 · Office Salaries	13,323.78	75,000.00	-61,676.22	17.8%
615 · Insurance Expense	15,992.00	39,000.00	-23,008.00	41.0%
620 · Telephone	119.97	3,400.00	-3,280.03	3.5%
625 · Utilities	842.29	3,500.00	-2,657.71	24.1%
627 · Bank Charges	0.00	100.00	-100.00	0.0%
629 · Bad Debt	567.72	22,477.00	-21,909.28	2.5%
630 · Office Supplies	1,109.48	3,500.00	-2,390.52	31.7%
632 · Postage and Delivery 634 · Printing	1,135.14	6,000.00	-4,864.86	18.9%
637 · Dues and Subscriptions	618.75	8,000.00	-7,381.25	7.7%
642 · Small Tools and Equipment	0.00 162.56	1,000.00	-1,000.00	0.0%
644 · Equipment Rental	0.00	2,000.00 1,500.00	-1,837.44 -1,500.00	8.1%
650 · Covenants Enforcement	3.00	100.00	-1,500.00	0.0% 3.0%
655 · Tech Committee	0.00	0.00	0.00	0.0%
672 · Legal & Professional Fees	1,582.50	30,000.00	-28,417.50	5.3%
676 · Audit/CPA Fees	0.00	10,000.00	-10,000.00	0.0%
680 · Travel	0.00	600.00	-600.00	0.0%
685 · Imagery Expenses	0.00	0.00	0.00	0.0%
690 · Property Tax	1.43	400.00	-398.57	0.4%
692 · Federal Income Tax	0.00	200.00	-200.00	0.0%
694 · NC Income Tax	0.00	1,000.00	-1,000.00	0.0%
695 · Pentalties & Interest 696 · Payroll Tax Expense	0.00	0.00	0.00	0.0%
697 · Payroll Processing	4,071.02	20,000.00	-15,928.98	20.4%
69800 · Uncategorized Expenses	378.80 0.00	1,750.00	-1,371.20	21.6%
69810 · Bank Service Charges	30.00	0.00 0.00	0.00 30.00	0.0%
3-0	55.50	0.00	30.00	100.0%

8:39 AM 07/10/18 Cash Basis

The Colington Harbour Association Inc. Profit & Loss Budget vs. Actual

May 1 through July 9, 2018

	May 1 - Jul 9, 18	Budget	\$ Over Budget	% of Budget
705 · Maintenance Salaries	14,657.39	71,000.00	-56,342.61	20.6%
710 · Contract Labor	0.00	1,500.00	-1,500.00	0.0%
715 · Maintenance Phone	471.79	1,900.00	-1,428.21	24.8%
716 · Maintenance Utilities	409.92	1,500.00	-1,090.08	27.3%
720 · Common Property Maintenance	130.78	7,500.00	-7,369.22	1.7%
722 · Building Maintenance	0.00	200.00	-200.00	0.0%
724 · Street Signs	0.00	500.00	-500.00	0.0%
730 · Maintenance Supplies	1,745.81	6,000.00	-4,254.19	29.1%
732 · Miscellaneous Expense	0.00	0.00	0.00	0.0%
740 · Maintenance Yard Tipping Fee	1,998.98	7,000.00	-5,001.02	28.6%
752 · Maint Equipment Rental	0.00	0.00	0.00	0.0%
754 · Equipment Repair	0.00	1,600.00	-1,600.00	0.0%
756 · Automobile Maintenance	321.85	2,000.00	-1,678.15	16.1%
758 · Gas	2,842.89	3,000.00	-157.11	94.8%
760 · Security Wages	23,531.56	112,000.00	-88,468.44	21.0%
765 · Security Phone	119.97	1,200.00	-1,080.03	10.0%
766 · Security Utilities	543.98	4,000.00	-3,456.02	13.6%
767 · Security Passes	1,029.28	6,500.00	-5,470.72	15.8%
770 · Johns Brothers Monitoring	144.95	1,600.00	-1,455.05	9.1%
780 · Street Paving	0.00	110,000.00	-110,000.00	0.0%
781 · Bus Stop Construction	0.00	0.00	0.00	0.0%
782 · Dredging	0.00	40,000.00	-40,000.00	0.0%
783 · Tree Service	0.00	8,000.00	-8,000.00	0.0%
784 · Drainage Control	0.00	25,000.00	-25,000.00	0.0%
785 · Discretionary	5,640.42	20,000.00	-14,359.58	28.2%
786 · Contingency	0.00	0.00	0.00	0.0%
787 · Depreciation Expense	0.00	0.00	0.00	0.0%
800 · Reserve Funding	0.00	75,000.00	-75,000.00	0.0%
810 · Reserve Funding - CHY&RC	0.00	12,000.00	-12,000.00	0.0%
895 · Reserve Disb	32,020.00	72,000.00	-39,980.00	44.5%
Total Expense	127,665.96	828,527.00	-700,861.04	15.4%
Net Income	456,098.71	0.00	456,098.71	100.0%

The Colington Harbour Association Inc. Balance Sheet

As of July 9, 2018

	Jul 9, 18
ASSETS	
Current Assets	
Checking/Savings	107 616 01
100 · Operating Cash - Yadkin 102 · Southern Operating	127,616.91
108 · CHA Reserve- Southern	544,816.82 375,804.83
109 · CHYRC Dedicated Reserve- SO	60,017.09
115 · Petty Cash	103.46
Total Checking/Savings	1,108,359.11
Accounts Receivable	
140 · Accounts Receivable-Assessments 141 · Other Accounts Receivable	129,630.46 2,710.50
Total Accounts Receivable	132,340.96
Other Current Assets	
145 · Undeposited Funds	7,861.29
155 · Prepaid Income Taxes	406.00
Total Other Current Assets	8,267.29
Total Current Assets	1,248,967.36
Fixed Assets	
160 · Land	219,165.96
161 · Land Improvements	167,692.71
162 · Buildings	192,847.80
165 · Swimming Pool	100,000.00
167 · Tennis Court	9,951.76
169 · Playground Equipment	23,365.26
171 · Office Equipment	34,171.03
173 · Maintenance Equipment	116,883.47
174 · Vehicles	26,367.79
175 · Security Equipment 179 · Accumulated Depreciation	13,324.68
Total Fixed Assets	-645,233.99 258,536.47
TOTAL ASSETS	1,507,503.83
	1,007,000.00
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
210 · Pre-Paid Master Card	-15.47
Total Credit Cards	-15.47
Other Current Liabilities 255 · Income Tax Payable	22.00
Total Other Current Liabilities	22.00
Total Current Liabilities	6.53
Total Liabilities	6.53
Equity	
320 · Retained Earnings	80,512.92
340 · Operating Fund	460,586.27
350 · Reserve Fund	460,495.61
Net Income	505,902.50
Total Equity	1,507,497.30
TOTAL LIABILITIES & EQUITY	1,507,503.83

The Colington Harbour Association Inc. Balance Sheet

As of July 9, 2018

	Jul 9, 18
ASSETS	
Current Assets	
Checking/Savings 100 · Operating Cash - Yadkin	127,616.91
102 · Southern Operating	544,816.82
108 · CHA Reserve- Southern	375,804.83
109 · CHYRC Dedicated Reserve- SO	60,017.09
115 · Petty Cash	103.46
Total Checking/Savings	1,108,359.11
Accounts Receivable 140 · Accounts Receivable-Assessments	-1,060.46
Total Accounts Receivable	-1,060.46
Other Current Assets	
145 · Undeposited Funds	7,861.29
155 · Prepaid Income Taxes	406.00
Total Other Current Assets	8,267.29
Total Current Assets	1,115,565.94
Fixed Assets	A.2.22
160 · Land	219,165.96
161 · Land Improvements 162 · Buildings	167,692.71 192,847.80
165 · Swimming Pool	100,000.00
167 · Tennis Court	9,951.76
169 · Playground Equipment	23,365.26
171 · Office Equipment	34,171.03
173 · Maintenance Equipment	116,883.47
174 · Vehicles	26,367.79
175 · Security Equipment 179 · Accumulated Depreciation	13,324.68 -645,233.99
Total Fixed Assets	258,536.47
TOTAL ASSETS	1,374,102.41
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
210 · Pre-Paid Master Card	-15.47
Total Credit Cards	-15.47
Other Current Liabilities 255 · Income Tax Payable	22.00
Total Other Current Liabilities	22.00
Total Current Liabilities	6.53
Total Liabilities	6.53
Equity	
320 · Retained Earnings	-3,084.71
340 · Operating Fund	460,586.27
350 · Reserve Fund Net Income	460,495.61
Total Equity	456,098.71
TOTAL LIABILITIES & EQUITY	1,374,095.88
	1,374,102.41