MINUTES COLINGTON HARBOUR BOARD OF DIRECTORS MEETING January 14th, 2020 9:00 AM

Call to order - 9:00 AM - Howard Snyder

Members Present:

Neil Schaming – President Hickman Finch – Vice President John Galbraith – 2nd Vice President John Collins – Treasurer Howard Snyder – Chairman

Others Present:

Donna Price- Community Manager Ann Blomberg - Bookkeeper Pat McGowan – Covenant Enforcement Pat Card – Maintenance Roy Welch – Security Rick Hildebrant – Dredging Committee

Approval of Agenda - John Collins 1st, Neil Schaming 2nd - all in favor

Approval of Minutes - December 12th - Hickman Finch 1st, Neil Schaming 2nd - all in favor

Foreclosures:

2329 Colington Rd – Michael & Emily Puffer – Proceed with foreclosure – John Collins 1^{st} , Hickman Finch 2^{nd} – all in favor

 $102~\mathrm{E}$ Sir Walter Raleigh – Sidney & Kimberly Wright – Proceed with foreclosure – John Collins 1^{st} , Neil Schaming 2^{nd} – all in favor

Hearings:

103 Roanoke Dr – Boat with tree growing in it – Considered an inoperable vehicle – Proceed with Schedule of Fines – Hickman Finch recused himself – Howard Snyder 1^{st} , John Galbraith 2^{nd} – all in favor

Department Reports:

Maintenance - John Collins motioned to move Dredging up with Maintenance - Howard Snyder 1st, Neil Schaming 2nd - all in favor

Pat Card reported on dredging being complete. Rick Hildebrant stated that dredging was a total success and found a 'uniform 6 ft depth at the outer markers'. Pat also requested purchasing a side by side. John motioned Pat to get three quotes on a side by side for the Board to review. John Collins also reported the purchase would come from the Capital Reserve 2021-2021 - Howard Snyder 1st, Neil Schaming 2nd – all in favor

Neil Schaming motioned to form 'Dredging Organization' to work directly with the Yacht Club and the Colington Harbour Yacht & Raquet Club – Headed up by Neil Schaming, John Collins and Howard Snyder – Hickman Finch 1^{st} , Howard Snyder 2^{nd} – all in favor

Administrative — Donna Price — ATX will be sending new contract for our Limb/Tree Branch Removal Program — same cost as last year

Security - Roy Welch - Reported on problems with 114 Eagle Dr

Covenant Enforcement – John Collins motioned to move 'Littering On Right Of Way' up to Covenant Enforcement, Howard Snyder 1st, Hickman Finch 2nd – all in favor

Board requested an Eblast to be sent out regarding illegal dumping and it will be the owners responsibility

Officers Reports:

Neil Schaming – President – No Report

Hickman Finch – Vice President – No Report

John Galbraith – 2nd Vice President – No Report

John Collins – Treasurer – Gave financials and presented 2020/2021 Budget for approval with 5% Assessment Increase and any Merit increase

Howard Snyder – Chairman – No Report

Ratification of Electronic Decisions:

Approval to purchase additional piping to reach outer markers – Howard Snyder 1^{st} , John Collins 2^{nd} – all in favor

Old Business:

Drainage – Robin Frazier was unable to make meeting – Howard Snyder would like Robin Frazier to take a look at Harbour Ct

Dredging - Moved up to Maintenance

South Jetty - Waiting on confirmation of starting date from Ivan Sawyer

New Business:

Steve Buick – dredging (possible volunteer of the year) – Howard Snyder motioned to have duel Volunteer of the Year – Steve Buick and Dave Creecy – John Collins 1st, Hickman Finch 2nd – all in favor Harbour Headlines – Donna Price reported on the cost of the Harbour Headlines and no ads being generated – A bulk of the Harbour Headlines are Eblasts that have already been sent out and posted on Facebook/Marques – Our Spring Edition of the Harbour Headlines will be the last but may be reconsidered, if we receive a lot of feedback

Adjournment – 11:05 John Galbraith 1st, Hickman Finch 2nd – all in favor

Board went into Executive Session

The Colington Harbour Association Inc. Profit & Loss Budget vs. Actual May 1, 2019 through January 21, 2020

Gross Profit	Total COGS	Cost of Goods Sold 500 · Cost of Imagery Sales 50000 · Cost of Goods Sold	Total Income	513 · Returned Check Charges	496 · Transfer From Reserve	495 · Interest Income - Reserves	490 · Interest Income - Operating	480 · Imagery Sales	471 · Fines	470 · Fundraising Income		462 · Building Permit Fees	461 · Bar Code Fees	460 · Debris Removal/Grass Cutting	458 · Maintenance Yard Fees	455 · Park Reservations	453 · Launch Fees	450 · Boat Slip	440 · Newsletter Ad	435 · CHY&R Additional Billing	430 · CHY&R Annual Billing	429 · Collection Fee	428 · NSF Fee Income	427 · Convenience Fee - Credit Card	426 · Attorney Fee	425 · Late Fee Income	424 · Interest on Past Due Assessment	402 · Short period assessment refund	401 · Association Assessments	400 · Assessments Outstanding	Income	
772,751.58	0.00	0.00 0.00	772,751.58	50.00	0.00	5,125.04	1,182.42	0.00	528.91	0.00	89,982.00	450.00	120.00	720.00	969.85	375.00	1,425.00	1,350.00	75.00	0.00	12,000.00	0.00	0.00	0.00	9,609.23	7,495.92	4,881.96	-28.86	632,610.00	3,830.11		May 1, '19 - Jan 21, 20
775,800.00	0.00	0.00	775,800.00	100.00	0.00	200.00	600.00	0.00	250.00	0.00	200.00	500.00	100.00	500.00	4,500.00	500.00	1,200.00	16,000.00	750.00	3,500.00	12,000.00	0.00	0.00	0.00	7,500.00	7,500.00	3,500.00	1,200.00	645,200.00	70,000.00		Budget
-3,048.42	0.00	0.00	-3,048.42	-50.00	0.00	4,925.04	582.42	0.00	278.91	0.00	89,782.00	-50.00	20.00	220.00	-3,530.15	-125.00	225.00	-14,650.00	-675.00	-3,500.00	0.00	0.00	0.00	0.00	2,109.23	-4.08	1,381.96	-1,228.86	-12,590.00	-66,169.89	•	\$ Over Budget
99.6%	0.0%	0.0% 0.0%	99.6%	50.0%	0.0%	2,562.5%	197.1%	0.0%	211.6%	0.0%	44,991.0%	90.0%	120.0%	144.0%	21.6%	75.0%	118.8%	8.4%	10.0%	0.0%	100.0%	0.0%	0.0%	0.0%	128.1%	99.9%	139.5%	-2.4%	98.0%	5.5%		% of Budget

8:43 AM

The Colington Harbour Association Inc. Profit & Loss Budget vs. Actual May 1, 2019 through January 21, 2020

758 · Gas 760 · Security Wages 761 · Contract Security 763 · Security Supplies 765 · Security Phone	732 · Miscellaneous Expense 740 · Maintenance Yard Tipping Fee 752 · Maint Equipment Rental 754 · Equipment Repair 756 · Automobile Maintenance	 705 · Maintenance Salaries 710 · Contract Labor 715 · Maintenance Phone 716 · Maintenance Utilities 720 · Common Property Maintenance 722 · Building Maintenance 724 · Street Signs 730 · Maintenance Supplies 	690 · Property Tax 691 · Property Tax 692 · Federal Income Tax 694 · NC Income Tax 695 · Pentalties & Interest 696 · Payroll Tax Expense 697 · Payroll Processing 69800 · Uncategorized Expenses 69810 · Bank Service Charges			
2,700.98 91,694.74 2,299.01 2,299.59 319.92	2,167.50 2,167.50 0.00 693.60 1,483.92	54,551.80 0.00 890.70 1,656.02 6,820.62 144.27 423.27 7,828.10	97.62 97.62 0.00 -269.00 0.00 17,623.01 1,717.85 0.00 36.00	1,227.02 5,559.71 439.63 1,432.99 0.00 50.55 0.00 19,731.81 4,637.00 41.18 0.00	71, 18 - 3dil 21, 20 0.00 6,408.28 71,187.47 37,293.16 319.92 3,689.08 1,42.56 781.00 3,413.33	May 1 '19 - Jan 21 20
1,000.00 110,000.00 13,825.00 0.00 1,200.00	4,500.00 1,600.00 2,000.00	72,500.00 1,500.00 1,900.00 1,500.00 7,500.00 200.00 10,000.00	400.00 500.00 1,000.00 0.00 20,000.00 1,750.00 0.00 100.00	30,000.00 500.00 1,500.00 100.00 5,000.00 600.00	3,400.00 3,500.00 3,500.00 3,500.00	Budget
-299.02 -18,305.26 -11,525.99 2,299.59 -880.08	-2,332.50 -2,332.50 -0.00 -906.40 -516.08	-17,948.20 -1,500.00 -1,009.30 156.02 -679.38 -55.73 -2,171.90	-302.38 -500.00 -1,269.00 -2,376.99 -32.15 -64.00	-4,72.00 -2,40.29 -60.37 -567.01 -1,500.00 -49.45 0.00 -10,268.19 -363.00 -558.82 0.00	<u>.</u>	\$ Over Budget
90.0% 83.4% 16.6% 100.0% 26.7%	0.0% 48.2% 0.0% 43.4% 74.2%	75.2% 0.0% 46.9% 110.4% 90.9% 72.1% 84.7% 78.3%	24.4% 0.0% -26.9% 0.0% 88.1% 98.2% 0.0% 36.0%	69.5% 87.9% 71.6% 0.0% 65.8% 6.9%	0.0% 80.1% 80.7% 95.6% 9.4% 1,042.6% 5.2% 97.5%	% of Budget

The Colington Harbour Association Inc. Profit & Loss Budget vs. Actual May 1, 2019 through January 21, 2020

100.0%	104,372.32	0.00	104,372.32	Net Income
86.2%	-107,420.74	775,800.00	668,379.26	Total Expense
100.0%	13,783.00	0.00	13,783.00	895 · Reserve Disb
0.0%	-12,000.00	12,000.00	0.00	810 · Reserve Funding - CHY&RC
31.4%	-51,444.42	75,000.00	23,555.58	800 · Reserve Funding
0.0%	0.00	0.00	0.00	787 · Depreciation Expense
0.0%	0.00	0.00	0.00	786 · Contingency
27.0%	-9,360.38	12,825.00	3,464.62	785 · Discretionary
37.4%	-15,650.00	25,000.00	9,350.00	784 · Drainage Control
169.0%	5,520.00	8,000.00	13,520.00	783 · Tree Service
313.4%	85,352.31	40,000.00	125,352.31	782 · Dredging
0.0%	0.00	0.00	0.00	781 · Bus Stop Construction
102.3%	2,630.00	115,000.00	117,630.00	780 · Street Paving
54.4%	-730.30	1,600.00	869.70	770 · Johns Brothers Monitoring
0.0%	-6,000.00	6,000.00	0.00	768 · Security Vehicle
95.4%	-299.03	6,500.00	6,200.97	767 · Security Passes
55.5%	-1,781.73	4,000.00	2,218.27	766 · Security Utilities
% of Budget	\$ Over Budget	Budget	May 1, '19 - Jan 21, 20	

The Colington Harbour Association Inc. Balance Sheet

As of January 21, 2020

	Jan 21, 20
ASSETS	
Current Assets	
Checking/Savings 100 · Operating Cash - First National	106,502.81
102 · Southern Operating	50,969.87
104 · Infinex - CHA Reserves	538,834.89
114 · Infinex - CHYRC Reserve Ded	85,777.16
115 · Petty Cash	103.46
Total Checking/Savings	782,188.19
Accounts Receivable 140 · Accounts Receivable-Assessments	-2,602.47
Total Accounts Receivable	-2,602.47
Other Current Assets	
12100 · Inventory Asset	711.76
145 · Undeposited Funds	656.57
155 · Prepaid Income Taxes	406.00
Total Other Current Assets	1,774.33
Total Current Assets	781,360.05
Fixed Assets	
160 · Land	219,165.96
161 · Land Improvements	167,692.71
162 · Buildings	192,847.80
165 · Swimming Pool	100,000.00
167 · Tennis Court	9,951.76
169 · Playground Equipment	23,365.26
171 · Office Equipment	34,171.03
173 · Maintenance Equipment	116,883.47
174 · Vehicles	26,367.79
175 · Security Equipment 179 · Accumulated Depreciation	13,324.68 -645,233.99
Total Fixed Assets	258,536.47
TOTAL ASSETS	1,039,896.52
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
210 · Pre-Paid Master Card	-15.47
Total Credit Cards	-15.47
Other Current Liabilities 255 · Income Tax Payable	22.00
Total Other Current Liabilities	22.00
Total Current Liabilities	6.53
Total Liabilities	6.53
Equity	
320 · Retained Earnings	-47,323.05
340 · Operating Fund	460,586.27
350 ⋅ Reserve Fund	522,295.61
Net Income	104,372.32
Total Liabutius a Follow	1,039,931.15
TOTAL LIABILITIES & EQUITY	1,039,937.68